



Developing a strategy and business case for a Materials R&D Centre

The Issue

The Welsh Development Agency (WDA), now Welsh Assembly Government, wanted to undertake a study to understand the requirements and viability for establishing a centre providing incubator and R&D facilities for materials and manufacturing.

Quotec's Approach

The WDA wanted to ensure that there was real industrial demand for a new centre and that it would add significant value to the innovation processes in the region. We conducted an in-depth study of industrial needs and research challenges in parallel with an audit of current facilities and an analysis of opportunities for establishing collaborative R&D projects.

The business plan for the centre, called the Engineering Centre for Manufacturing and Materials (ECM2), focused upon creating a world-class R&D base for existing companies and also space for new technology businesses offering services to the manufacturing industry.

The Benefits

Quotec worked closely with WDA to develop a technology strategy and business model for the centre based on our findings. ECM2 has been developed in Port Talbot and Quotec was subsequently retained as consultants to provide support and guidance to the centre's management team.